

## **GUIDE FOR SALES AGENTS**

The new CNC Factory website now makes it easier to:

- Share product information & communicate with prospects/customers
- Store notes on customers
- Access CNC Factory resources & bulletins

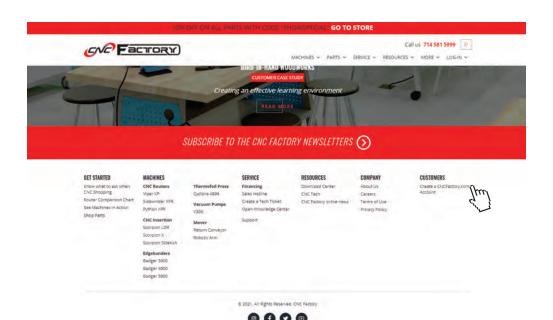
# **Getting Started: Setting up an Agent Account**

This shows the interface for the desktop version. Some items may look different on tablet or mobile.

1. Open your browser to www.cncfactory.com



Under the LOG-IN Menu, click on "Agent".

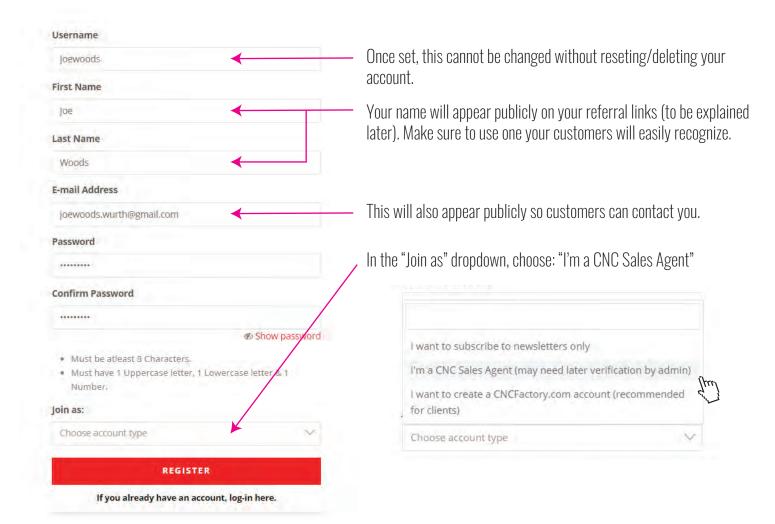


**OR**In the footer, under
CUSTOMERS, click on "Create
a CNCFactory.com Account".

2. Once this screen appears, click on the "No account? Register here." button.



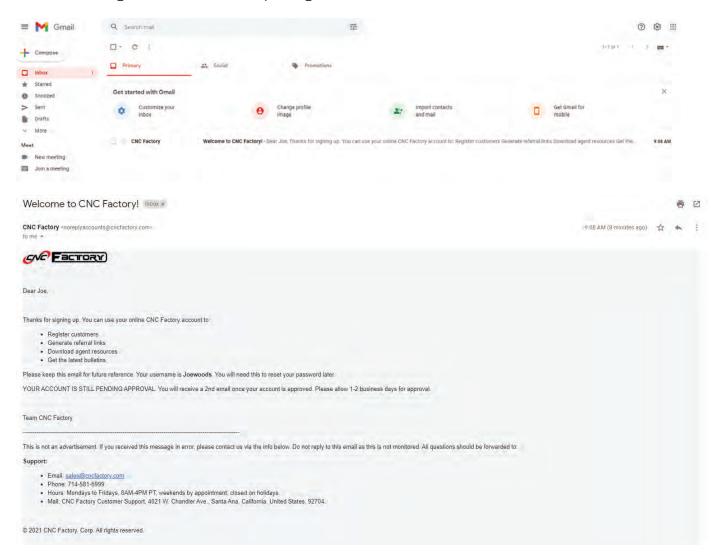
**3.** You will then be asked to provide the following information:



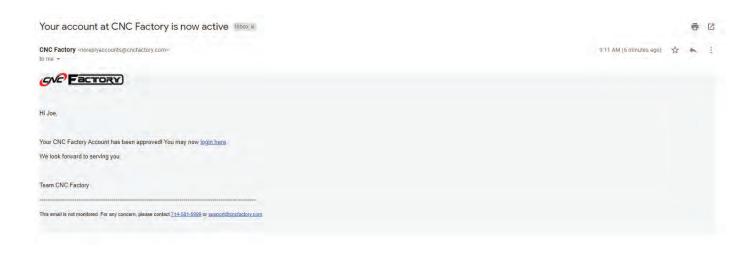
**4.** After clicking the REGISTER button, you will receive this confirmation. Please allow us 1-2 business days to approve your account. If you need urgent approval, contact us at 714-581-5999.



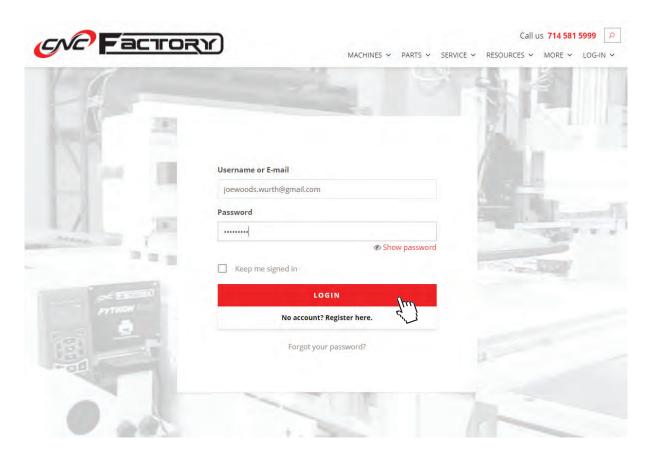
You should also get a Welcome Email upon registration:



**5.** Once approved, you should get a second email notification.



**6.** Log-in to your account.



7. You will then see your Agent Dashboard. We will discuss each tab one-by-one in the next pages.



The HOME TAB lets you register customers and generate referrral links. We'll get back to that in a bit.

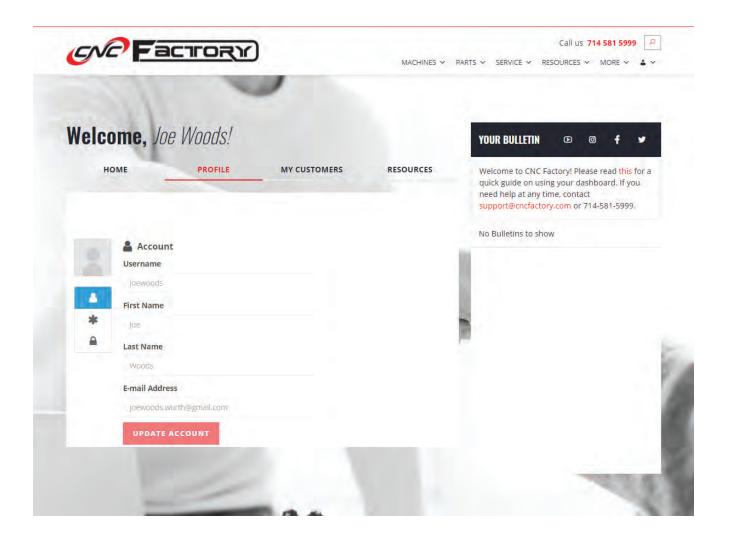
## THE PROFILE TAB

Contains controls for your Account Settings. Here you can:

· Update your name & email

Usernames can only be changed by the site admin. If you need to change this, we will need to reset your account. Contact us at 714-581-5999 to reset your account.

- · Change your password
- · Edit privacy settings



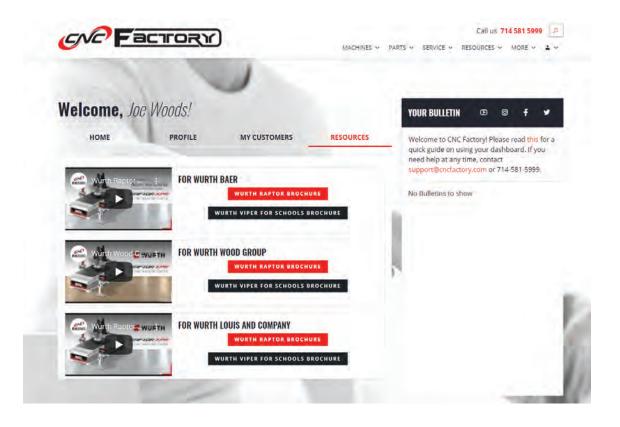
### MY CUSTOMERS TAB

- Stores all information on your registered customers.
- Allows you to edit/delete customers.



### **RESOURCES TAB**

• Contains the latest videos, brochures, and other media for Agents.



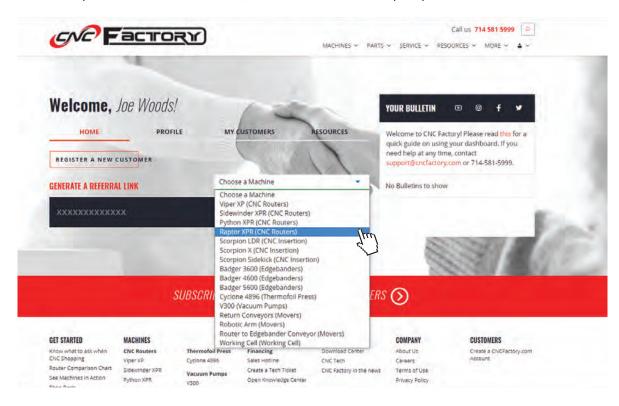
#### **HOME TAB**

### **Referral links**

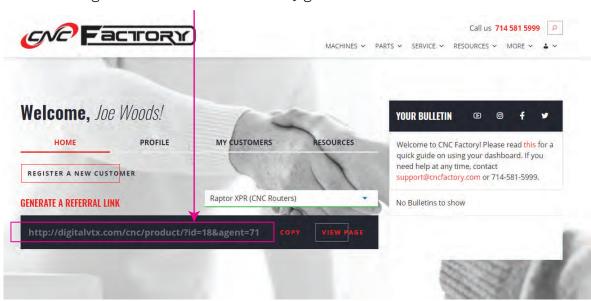
Referral links create customized product pages with your contact information, so prospects/customers you share them with are easily referred back to you.

### 1. Choose a Machine

From the dropdown, select a machine you'd like to share to a prospect.

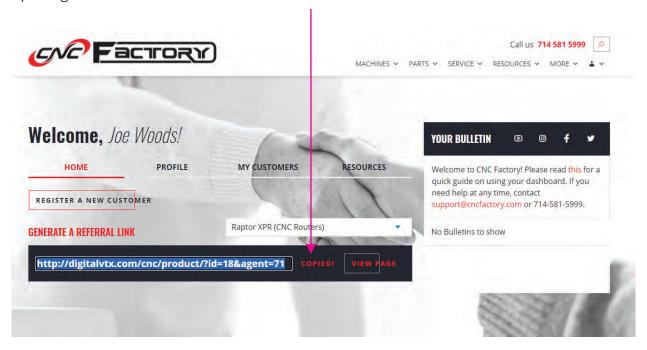


After selecting, a referral link is automatically generated



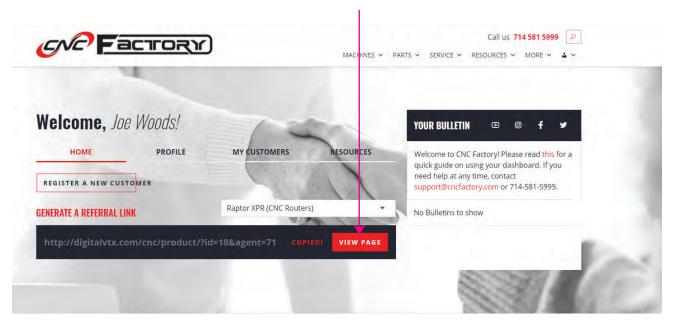
# 2. Copy the link

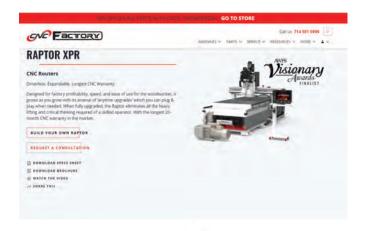
Click on COPY to copy the link. You may now share this link to your prospects via email or wherever you are pasting the link to.



# 3. Viewing the page

You may paste the link on your browser to view the page or click this VIEW PAGE button.

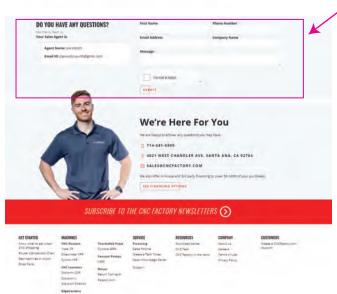












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Your referral page

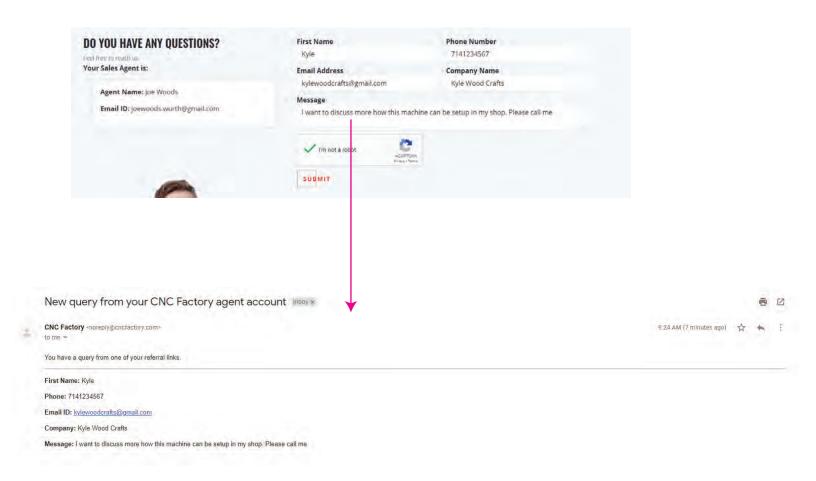
The referral link you share will open to the page of a machine you selected....

...It will look like any standard page in the website, except for this part which contains your personal information.

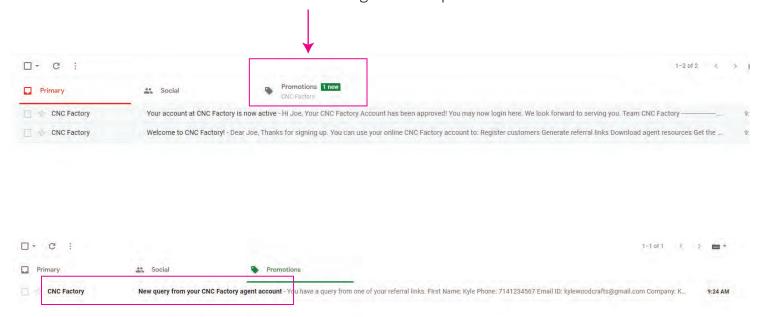
The referral page will have a contact form for customers containing your information.



All submissions to this form will go directly to the email you provided.



Depending on your email provider, the submissions may go to your Promotions or Spam folder. Make sure to check them and mark these messages as Not Spam.



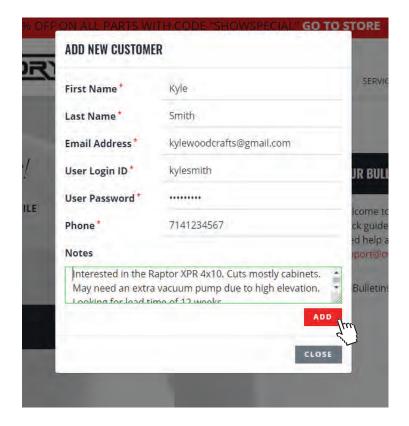
#### **HOME TAB**

# Register a New Customer

This button lets you store information/notes about your prospects. Registering them also creates an online account for them so they can easily save online quotations on any of our machines.

## 1. Click on REGISTER A NEW CUSTOMER





# Enter your customer's info.

The User Login ID & User Password you set will be your customer's log-in credentials for their online account. Make sure to make note of these and send to them after. They will be able to change their passwords later.

Click ADD to submit.

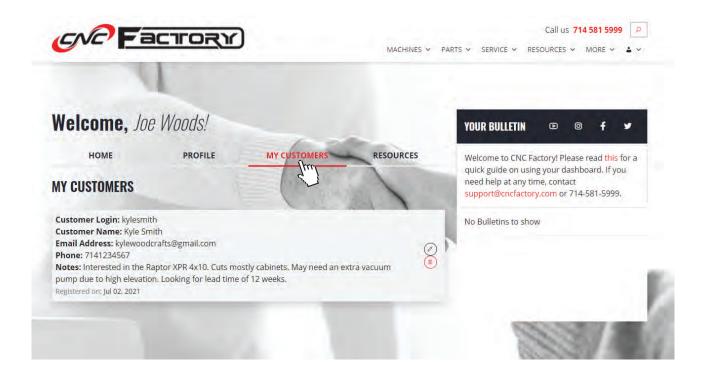


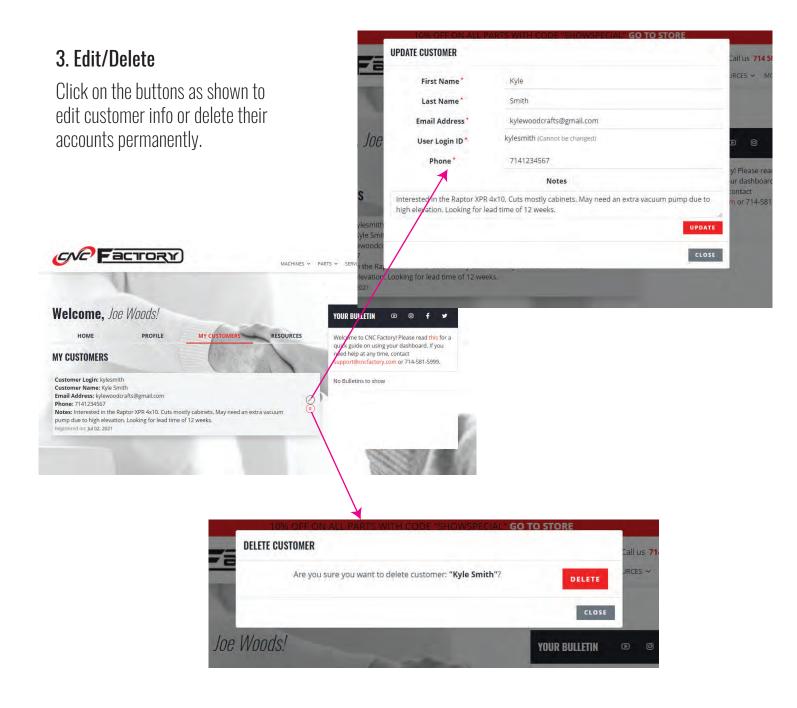
You will receive this success message after.

If your customer has already created an account with the email you provided, you will receive an error message since duplicate emails are not allowed.

## 2. View Customer Info

Once added, go to the MY CUSTOMER Tab to view your registered customers.





# 3. Logging-out

Click on the account icon and the "Logout" link.

